

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

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Auditors: Clifton, Larson, Allen	AUP Report Date: 09/30/2014

Classification & Conference:

NCAA Primary Division: I-FBS
Athletic Conference: Patriot League

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	3,563	78.5%
Female Undergraduates:	976	21.5%
Total Undergraduates:	4,539	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball			
Bowling			
Cross Country	x	x	
Equestrian			
Fencing			
Field Hockey			
Football	x		
Golf	x	x	
Gymnastics	x		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Ice Hockey			
Lacrosse	x	x	
Rifle			x
Rowing		x	
Rugby			
Skiing			
Soccer	x	x	
Softball			
Swimming and Diving	x	x	
Tennis	x	x	
Track, Indoor	x	x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo	x		
Wrestling	x		
Others			
Totals	14	11	1

Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales.	\$5,521,806	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).
2	Student Fees	\$635,208	Include student fees assessed and restricted for support of intercollegiate athletics.
3	Guarantees.	\$5,800,500	Include revenue received from participation in away games.
4	Contributions.	\$7,834,491	Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).
5	Compensation and Benefits Provided by a Third Party.	\$0	Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.
6	Direct State or Other Government Support.	\$0	Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

ID	Item	Amount	Definition
7	Direct Institutional Support.	\$2,119,764	Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).
8	Indirect Facilities and Administrative Support.	\$0	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
9	NCAA/Conference Distributions including all tournament revenues.	\$546,586	Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).
10	Broadcast, Television, Radio, and Internet Rights.	\$2,300,000	Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$1,635,088	Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
12	Royalties, Licensing, Advertisements and Sponsorships.	\$8,060,366	Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
13	Sports Camp Revenues.	\$3,829,782	Include amounts received by the athletics department for sports-camps and clinics.
14	Endowment and Investment Income.	\$0	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?

ID	Item	Amount	Definition
15	Other Operating Revenue.	\$1,129,507	Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.
16	Total Operating Revenue.	\$39,413,098	Add Categories 1-15.

Expenses

17	Athletic Student Aid.	\$0	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
18	Guarantees.	\$800,003	Include amounts paid to visiting participating institutions.
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	(b) (4)	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

ID	Item	Amount	Definition
21	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	(b) (4)	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
23	Severance Payments.	\$10,308	Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
24	Recruiting.	\$904,833	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
25	Team Travel	\$3,174,875	Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.
26	Equipment, Uniforms and Supplies.	\$1,151,512	Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
27	Game Expenses.	\$1,182,738	Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

ID	Item	Amount	Definition
28	Fund Raising, Marketing and Promotion.	\$1,615,519	Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
29	Sports Camp Expenses.	\$1,798,195	Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
30	Direct Facilities, Maintenance, and Rental.	\$3,600,870	Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
31	Spirit Groups	\$0	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
32	Indirect Facilities and Administrative Support.	\$0	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
33	Medical Expenses and Medical Insurance	\$0	Include medical expenses and medical insurance premiums for student-athletes.
34	Memberships and Dues.	\$89,209	Include memberships, conference and association dues.
35	Other Operating Expenses.	\$3,949,541	Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.
36	Total Operating Expenses.	\$40,366,790	Add Categories 17-35.
37	Transfers to Institution	\$0	Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.

ID	Item	Amount	Definition
38	Total Expenses	\$40,366,790	Add Categories 36-37.

Revenue/Expense Details

- 1 Ticket Sales. \$5,521,806 Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).

Revenues by Source	Men's Teams Only Ticket Sales.	Women's Teams Only Ticket Sales.	Not Allocated by Gender Ticket Sales.
Baseball			
Basketball	86,929	50,971	
Football	4,882,406		
Golf			
Gymnastics			
Lacrosse	73,462		
Rifle			
Rowing			
Soccer	7,464	13,903	
Swimming and Diving			
Tennis			
Track and Field, X-Country	32,953		
Volleyball			
Water Polo			
Wrestling	11,218		
Others			
Subtotal All Teams	5,094,432	64,874	0
Revenue Not Related to Specific Teams			362,500
Total Revenue	5,094,432	64,874	362,500

2 Student Fees \$635,208 Include student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			635,208
Total Revenue	0	0	635,208

3 Guarantees. \$5,800,500 Include revenue received from participation in away games.

Revenues by Source	Men's Teams Only Guarantees.	Women's Teams Only Guarantees.	Not Allocated by Gender Guarantees.
Baseball			
Basketball	80,000	15,000	
Football	5,700,000		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer	5,500		
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	5,785,500	15,000	0
Revenue Not Related to Specific Teams			
Total Revenue	5,785,500	15,000	0

4 Contributions. \$7,834,491 Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).

Revenues by Source	Men's Teams Only Contributions.	Women's Teams Only Contributions.	Not Allocated by Gender Contributions.
Baseball	29,969		
Basketball	37,000	79,590	
Football	963,461		
Golf	52,466	7,638	
Gymnastics	7,210		
Lacrosse	191,879	67,236	
Rifle			1,884
Rowing		14,593	
Soccer	26,216	19,275	
Swimming and Diving	36,200	58,943	
Tennis	21,169	25,240	
Track and Field, X-Country	49,414	20,070	
Volleyball		11,619	
Water Polo	8,080		
Wrestling	42,235		
Others			
Subtotal All Teams	1,465,299	304,204	1,884
Revenue Not Related to Specific Teams	69,707		5,993,397
Total Revenue	1,535,006	304,204	5,995,281

5 Compensation and Benefits Provided by a Third Party. \$0 Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits Provided by a Third Party.	Women's Teams Only Compensation and Benefits Provided by a Third Party.	Not Allocated by Gender Compensation and Benefits Provided by a Third Party.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6 Direct State or Other Government Support. \$0 Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

Revenues by Source	Men's Teams Only Direct State or Other Government Support.	Women's Teams Only Direct State or Other Government Support.	Not Allocated by Gender Direct State or Other Government Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Direct Institutional Support. \$2,119,764 Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support.	Direct Institutional Support.	Direct Institutional Support.
Baseball	22,092		
Basketball	15,784	5,204	
Football			
Golf	5,631		
Gymnastics	8,824		
Lacrosse	7,756	2,101	
Rifle			10,945
Rowing		10,147	
Soccer	1,653	1,410	
Swimming and Diving	4,555	4,593	
Tennis	7,236	8,207	
Track and Field, X-Country	16,135	9,860	
Volleyball		2,952	
Water Polo	6,340		
Wrestling	9,722		
Others			
Subtotal All Teams	105,728	44,474	10,945
Revenue Not Related to Specific Teams	40,045		1,918,572
Total Revenue	145,773	44,474	1,929,517

8 Indirect Facilities and Administrative Support. \$0 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).

Revenues by Source	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

9 NCAA/Conference Distributions including all tournament revenues. \$546,586 Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).

Revenues by Source	Men's Teams Only NCAA/Conference Distributions including all tournament revenues.	Women's Teams Only NCAA/Conference Distributions including all tournament revenues.	Not Allocated by Gender NCAA/Conference Distributions including all tournament revenues.
Baseball			
Basketball		7,921	
Football	20,000		
Golf			
Gymnastics	12,757		
Lacrosse			
Rifle			
Rowing		658	
Soccer	21,232		
Swimming and Diving	16,217	3,606	
Tennis			
Track and Field, X- Country	7,897	6,727	
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	78,103	18,912	0
Revenue Not Related to Specific Teams			449,571
Total Revenue	78,103	18,912	449,571

10 Broadcast, Television, Radio, and Internet Rights. \$2,300,000 Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.

Revenues by Source	Men's Teams Only Broadcast, Television, Radio, and Internet Rights.	Women's Teams Only Broadcast, Television, Radio, and Internet Rights.	Not Allocated by Gender Broadcast, Television, Radio, and Internet Rights.
Baseball			
Basketball			
Football	2,300,000		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	2,300,000	0	0
Revenue Not Related to Specific Teams			
Total Revenue	2,300,000	0	0

11 Program Sales, \$1,635,088 Include revenue of game programs, novelties, food or other
 Concessions, Novelty concessions, and parking revenues. Revenue from sales of game
 Sales, and Parking. program advertising is to be included in Revenue Category 12
 (Royalties, Licensing, Advertisements and Sponsorships).

Revenues by Source	Men's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Women's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Not Allocated by Gender Program Sales, Concessions, Novelty Sales, and Parking.
Baseball	1,908		
Basketball	5,380	3,440	
Football	562,939		
Golf			
Gymnastics			
Lacrosse	7,360	854	
Rifle			
Rowing			
Soccer	606	772	
Swimming and Diving	230		
Tennis			
Track and Field, X- Country	253		
Volleyball		134	
Water Polo	0		
Wrestling	712		
Others			
Subtotal All Teams	579,388	5,200	0
Revenue Not Related to Specific Teams			1,050,500
Total Revenue	579,388	5,200	1,050,500

12 Royalties, Licensing, Advertisements and Sponsorships. \$8,060,366 Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Women's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Not Allocated by Gender Royalties, Licensing, Advertisements and Sponsorships.
Baseball			
Basketball	558,346		
Football	4,824,396		
Golf			
Gymnastics			
Lacrosse	279,173		
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	5,661,915	0	0
Revenue Not Related to Specific Teams			2,398,451
Total Revenue	5,661,915	0	2,398,451

13 Sports Camp Revenues. \$3,829,782 Include amounts received by the athletics department for sports-camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues.	Women's Teams Only Sports Camp Revenues.	Not Allocated by Gender Sports Camp Revenues.
Baseball	268,380		
Basketball	70,140	68,629	
Football	75,880		
Golf			
Gymnastics			
Lacrosse	866,731	246,835	
Rifle			
Rowing		222,086	
Soccer	342,724	224,183	
Swimming and Diving	170,009	23,600	
Tennis	69,359	43,986	
Track and Field, X-Country	44,900	67,575	
Volleyball		266,440	
Water Polo	157,760		
Wrestling	298,694		
Others			
Subtotal All Teams	2,364,577	1,163,334	0
Revenue Not Related to Specific Teams	301,871		
Total Revenue	2,666,448	1,163,334	0

14 Endowment and Investment Income. \$0 Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?

Revenues by Source	Men's Teams Only Endowment and Investment Income.	Women's Teams Only Endowment and Investment Income.	Not Allocated by Gender Endowment and Investment Income.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

15 Other Operating Revenue. \$1,129,507 Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.

Revenues by Source	Men's Teams Only Other Operating Revenue.	Women's Teams Only Other Operating Revenue.	Not Allocated by Gender Other Operating Revenue.
Baseball	340		
Basketball	1,930	7,485	
Football	25,479		
Golf	10,100	8,050	
Gymnastics			
Lacrosse	420	4,550	
Rifle			600
Rowing			
Soccer	852	780	
Swimming and Diving			
Tennis	1,545	4,075	
Track and Field, X-Country	5,500	800	
Volleyball			
Water Polo	12,438		
Wrestling	6,190		
Others			
Subtotal All Teams	64,794	25,740	600
Revenue Not Related to Specific Teams			1,038,373
Total Revenue	64,794	25,740	1,038,973

16 Total Operating Revenue. \$39,413,098 Add Categories 1-15.

Revenues by Source	Men's Teams Only Total Operating Revenue.	Women's Teams Only Total Operating Revenue.	Not Allocated by Gender Total Operating Revenue.
Baseball	322,689		
Basketball	855,509	238,240	
Football	19,354,561		
Golf	68,197	15,688	
Gymnastics	28,791		
Lacrosse	1,426,781	321,576	
Rifle			13,429
Rowing		247,484	
Soccer	406,247	260,323	
Swimming and Diving	227,211	90,742	
Tennis	99,309	81,508	
Track and Field, X-Country	157,052	105,032	
Volleyball		281,145	
Water Polo	184,618		
Wrestling	368,771		
Others			
Subtotal All Teams	23,499,736	1,641,738	13,429
Revenue Not Related to Specific Teams	411,623		13,846,572
Total Revenue	23,911,359	1,641,738	13,860,001

17	Athletic Student Aid.	<i>Total Dollar Amount</i>	\$0	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
		<i>Total Equivalencies Awarded</i>	0	
		<i>Total Students Receiving Aid</i>	0	

Male Athlete Scholarships

Sport	Countable Equivalency of Athletic Aid (A)	Exhausted Eligibility or Medical Equivalency (B)	Equivalencies Awarded in 2013-2014 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	0	0	0		
Basketball	0	0	0		
Football	0	0	0		
Golf	0	0	0		
Gymnastics	0	0	0		
Lacrosse	0	0	0		
Soccer	0	0	0		
Swimming and Diving	0	0	0		
Tennis	0	0	0		
Track and Field, X-Country	0	0	0		
Water Polo	0	0	0		
Wrestling	0	0	0		
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

Female Athlete Scholarships

Sport	Countable Equivalency of Athletic Aid (C)	Exhausted Eligibility or Medical Equivalency (D)	Equivalencies Awarded in 2013-2014 (C+D)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	0	0	0		
Golf	0	0	0		
Lacrosse	0	0	0		
Rowing	0	0	0		
Soccer	0	0	0		
Swimming and Diving	0	0	0		
Tennis	0	0	0		
Track and Field, X-Country	0	0	0		
Volleyball	0	0	0		
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

Not Allocated by Gender Scholarships

Sport	Countable Equivalency of Athletic Aid (E)	Exhausted Eligibility or Medical Equivalency (F)	Equivalencies Awarded in 2013-2014 (E+F)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Rifle	0	0	0		
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

18 Guarantees. \$800,003 Include amounts paid to visiting participating institutions.

Expenses by Object of Expenditure	Men's Teams Only Guarantees.	Women's Teams Only Guarantees.	Not Allocated by Gender Guarantees.
Baseball			
Basketball	2,000	1,271	
Football	790,000		
Golf			
Gymnastics			
Lacrosse	3,000		
Rifle			
Rowing			
Soccer	1,500	2,232	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	796,500	3,503	0
Expenses Not Related to Specific Teams			
Total Expenses	796,500	3,503	0

- 19 Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. (b) (4) Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
- 20 Coaching Other Compensation and Benefits Paid by a Third Party. \$0 Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.
Baseball	1	1	(b) (4)		3	1	(b) (4)	
Basketball	1	1			5	4		
Football	1	1			13	13		
Golf	1	0.5			2	0.5		
Gymnastics	1	0.67			2	1		
Lacrosse	1	1			3	2		
Rifle	1	0.5			1	0.5		
Soccer	1	1			2	1.5		
Swimming and Diving	2	1.17			2	0		
Tennis	1	0.67			2	1		

Sport	Men's Teams Head Coaches					Men's Teams Assistant Coaches				
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.	Other	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.	Other
Track and Field, X-Country	2	1.67	(b) (4)			4	1	(b) (4)		
Water Polo	1	1				2	1			
Wrestling	1	0.67				3	2			
Subtotal All Teams	15	11.85			0	44	28.5			0
Expenses Not Related to Specific Teams										
Total Expenses					0					0

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches					
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.	Other	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.	Other
Basketball	1	1	(b) (4)			4	4	(b) (4)		
Golf	1	1			1	1				
Lacrosse	1	1			3	2				
Rifle	1	0.5			1	0.5				
Rowing	1	1			5	1				
Soccer	1	1			2	1.5				
Swimming and Diving	2	1.17			2	1				
Tennis	1	1			2	1				

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.
Track and Field, X-Country	2	1.34	(b) (4)		3	0	(b) (4)	
Volleyball	1	1			3	2		
Subtotal All Teams	12	10.01		0	26	14.0		0
Expenses Not Related to Specific Teams								
Total Expenses				0				0

21	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	(b) (4)	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.
Baseball	(b) (4)		(b) (4)			
Basketball						
Football						
Golf						
Gymnastics						
Lacrosse						
Rifle						
Rowing						
Soccer	(b) (4)		(b) (4)			

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative
	Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Other Compensation and Benefits Paid by a Third Party.	Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Other Compensation and Benefits Paid by a Third Party.	Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Other Compensation and Benefits Paid by a Third Party.
Swimming and Diving	(b) (4)		(b) (4)		(b) (4)	
Tennis						
Track and Field, X- Country						
Volleyball						
Water Polo						
Wrestling						
Others						
Subtotal All Teams		0		0		0
Expenses Not Related to Specific Teams					(b) (4)	
Total Expenses		0		0		0

23 Severance \$10,308 Include severance payments and applicable benefits recognized for past
Payments. coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Severance Payments.	Women's Teams Only Severance Payments.	Not Allocated by Gender Severance Payments.
Baseball			
Basketball	10,308		
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	10,308	0	0
Expenses Not Related to Specific Teams			
Total Expenses	10,308	0	0

24 Recruiting. \$904,833 Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Recruiting.	Women's Teams Only Recruiting.	Not Allocated by Gender Recruiting.
Baseball	39,153		
Basketball	103,560	80,539	
Football	413,194		
Golf	4,264	3,804	
Gymnastics	4,990		
Lacrosse	20,936	22,314	
Rifle			
Rowing		2,626	
Soccer	16,525	15,013	
Swimming and Diving	20,414	22,247	
Tennis	9,526	28,008	
Track and Field, X-Country	5,601	9,838	
Volleyball		24,750	
Water Polo	9,103		
Wrestling	33,174		
Others			
Subtotal All Teams	680,440	209,139	0
Expenses Not Related to Specific Teams	15,185		69
Total Expenses	695,625	209,139	69

25 Team \$3,174,875 Include air and ground travel, lodging, meals and incidentals for competition related to
 Trave preseason, regular season and postseason. Amounts incurred for food and lodging for
 1 housing the team before a home game also should be included. Include value of use of
 the institution's own vehicles or airplanes as well as in-kind value of donor-provided
 transportation.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Team Travel	Team Travel	Team Travel
Baseball	44,397		
Basketball	112,019	71,312	
Football	1,918,960		
Golf	18,463	16,809	
Gymnastics	22,158		
Lacrosse	61,571	19,733	
Rifle			15,476
Rowing		26,998	
Soccer	28,751	24,959	
Swimming and Diving	31,440	33,996	
Tennis	17,859	27,013	
Track and Field, X-Country	90,042	51,076	
Volleyball		15,351	
Water Polo	68,268		
Wrestling	100,259		
Others			
Subtotal All Teams	2,514,187	287,247	15,476
Expenses Not Related to Specific Teams	171,965		186,000
Total Expenses	2,686,152	287,247	201,476

26 Equipment, Uniforms and Supplies. \$1,151,512 Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.

Expenses by Object of Expenditure	Men's Teams Only Equipment, Uniforms and Supplies.	Women's Teams Only Equipment, Uniforms and Supplies.	Not Allocated by Gender Equipment, Uniforms and Supplies.
Baseball	50,092		
Basketball	40,451	37,204	
Football	358,953		
Golf	6,084		
Gymnastics	8,824		
Lacrosse	170,475	58,111	
Rifle			10,944
Rowing		16,986	
Soccer	18,153	17,410	
Swimming and Diving	21,334	14,843	
Tennis	14,736	16,207	
Track and Field, X-Country	29,582	27,326	
Volleyball		9,452	
Water Polo	6,340		
Wrestling	17,722		
Others			
Subtotal All Teams	742,746	197,539	10,944
Expenses Not Related to Specific Teams	51,959		148,324
Total Expenses	794,705	197,539	159,268

27 Game Expenses. \$1,182,738 Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses.	Women's Teams Only Game Expenses.	Not Allocated by Gender Game Expenses.
Baseball	27,147		
Basketball	81,608	78,542	
Football	562,381		
Golf	6,256	3,655	
Gymnastics	32,349		
Lacrosse	65,288	31,374	
Rifle			
Rowing		13,195	
Soccer	32,812	20,778	
Swimming and Diving	32,854	5,287	
Tennis	8,985	10,021	
Track and Field, X-Country	40,611	14,764	
Volleyball		15,915	
Water Polo	9,401		
Wrestling	20,172		
Others			
Subtotal All Teams	919,864	193,531	0
Expenses Not Related to Specific Teams	19,703		49,640
Total Expenses	939,567	193,531	49,640

28 Fund Raising, Marketing and Promotion. \$1,615,519 Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion.	Women's Teams Only Fund Raising, Marketing and Promotion.	Not Allocated by Gender Fund Raising, Marketing and Promotion.
Baseball			
Basketball	161,552		
Football	1,373,191		
Golf			
Gymnastics			
Lacrosse	80,776		
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	1,615,519	0	0
Expenses Not Related to Specific Teams			
Total Expenses	1,615,519	0	0

29 Sports Camp Expenses. \$1,798,195 Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.

Expenses by Object of Expenditure	Men's Teams Only Sports Camp Expenses.	Women's Teams Only Sports Camp Expenses.	Not Allocated by Gender Sports Camp Expenses.
Baseball	59,200		
Basketball	28,469	37,669	
Football	27,943		
Golf			
Gymnastics			
Lacrosse	439,143	113,172	
Rifle			
Rowing		116,489	
Soccer	166,726	85,134	
Swimming and Diving	75,992	18,666	
Tennis	29,638	20,260	
Track and Field, X-Country	17,173	35,119	
Volleyball		133,083	
Water Polo	84,270		
Wrestling	169,565		
Others			
Subtotal All Teams	1,098,119	559,592	0
Expenses Not Related to Specific Teams	109,447		31,037
Total Expenses	1,207,566	559,592	31,037

30 Direct Facilities, \$3,600,870 Include direct facilities costs charged to intercollegiate athletics, Maintenance, and including building and grounds maintenance, utilities, rental fees, Rental. operating leases, equipment repair and maintenance, and debt service.

Expenses by Object of Expenditure	Men's Teams Only Direct Facilities, Maintenance, and Rental.	Women's Teams Only Direct Facilities, Maintenance, and Rental.	Not Allocated by Gender Direct Facilities, Maintenance, and Rental.
Baseball	715		
Basketball	9,327	24,707	
Football	74,038		
Golf			
Gymnastics			
Lacrosse	391	13,179	
Rifle			1,500
Rowing			
Soccer	185	185	
Swimming and Diving	697	85	
Tennis	965		
Track and Field, X-Country			
Volleyball		1,440	
Water Polo			
Wrestling			
Others			
Subtotal All Teams	86,318	39,596	1,500
Expenses Not Related to Specific Teams			3,473,456
Total Expenses	86,318	39,596	3,474,956

31 Spirit Groups \$0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Expenses by Object of Expenditure	Men's Teams Only Spirit Groups	Women's Teams Only Spirit Groups	Not Allocated by Gender Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

32 Indirect Facilities and Administrative Support. \$0 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).

Expenses by Object of Expenditure	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

33 Medical Expenses and Medical Insurance

\$0 Include medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Medical Insurance	Women's Teams Only Medical Expenses and Medical Insurance	Not Allocated by Gender Medical Expenses and Medical Insurance
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

34 Memberships and Dues. \$89,209 Include memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues.	Memberships and Dues.	Memberships and Dues.
Baseball	0		
Basketball	375	640	
Football	1,200		
Golf	535	1,438	
Gymnastics	1,013		
Lacrosse	675	300	
Rifle			350
Rowing		850	
Soccer	550	550	
Swimming and Diving	3,009	332	
Tennis	1,040	932	
Track and Field, X-Country	350	350	
Volleyball		145	
Water Polo	3,606		
Wrestling	2,010		
Others			
Subtotal All Teams	14,363	5,537	350
Expenses Not Related to Specific Teams	3,550		65,409
Total Expenses	17,913	5,537	65,759

35 Other Operating Expenses. \$3,949,541 Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.

Expenses by Object of Expenditure	Men's Teams Only Other Operating Expenses.	Women's Teams Only Other Operating Expenses.	Not Allocated by Gender Other Operating Expenses.
Baseball	5,550		
Basketball	50,301	35,872	
Football	339,864		
Golf	52,855	11,969	
Gymnastics	5,710		
Lacrosse	53,822	19,395	
Rifle			2,159
Rowing		17,536	
Soccer	12,242	7,366	
Swimming and Diving	33,608	51,424	
Tennis	18,805	20,185	
Track and Field, X-Country	35,294	3,103	
Volleyball		9,290	
Water Polo	11,324		
Wrestling	49,393		
Others			
Subtotal All Teams	668,768	176,140	2,159
Expenses Not Related to Specific Teams	68,032		3,034,442
Total Expenses	736,800	176,140	3,036,601

36 Total Operating Expenses. \$40,366,790 Add Categories 17-35.

Expenses by Object of Expenditure	Men's Teams Only Total Operating Expenses.	Women's Teams Only Total Operating Expenses.	Not Allocated by Gender Total Operating Expenses.
Baseball	799,218		
Basketball	1,790,175	1,070,080	
Football	12,565,521		
Golf	88,457	83,692	
Gymnastics	284,833		
Lacrosse	1,909,560	758,967	
Rifle	40,713	37,775	30,429
Rowing		364,292	
Soccer	756,944	529,808	
Swimming and Diving	470,653	316,870	
Tennis	292,872	304,544	
Track and Field, X-Country	555,223	482,078	
Volleyball		467,708	
Water Polo	448,604		
Wrestling	763,972		
Others			
Subtotal All Teams	20,766,745	4,415,814	30,429
Expenses Not Related to Specific Teams	1,101,016	0	14,052,786
Total Expenses	21,867,761	4,415,814	14,083,215

37 Transfers to Institution \$0 Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Transfers to Institution	Transfers to Institution	Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

38 Total Expenses \$40,366,790 Add Categories 36-37.

Expenses by Object of Expenditure	Men's Teams Only Total Expenses	Women's Teams Only Total Expenses	Not Allocated by Gender Total Expenses
Baseball	799,218		
Basketball	1,790,175	1,070,080	
Football	12,565,521		
Golf	88,457	83,692	
Gymnastics	284,833		
Lacrosse	1,909,560	758,967	
Rifle	40,713	37,775	30,429
Rowing		364,292	
Soccer	756,944	529,808	
Swimming and Diving	470,653	316,870	
Tennis	292,872	304,544	
Track and Field, X-Country	555,223	482,078	
Volleyball		467,708	
Water Polo	448,604		
Wrestling	763,972		
Others			
Subtotal All Teams	20,766,745	4,415,814	30,429
Expenses Not Related to Specific Teams	1,101,016	0	14,052,786
Total Expenses	21,867,761	4,415,814	14,083,215

Athletics Participation

Table 1,126 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a
1 varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Coed Teams	Number of Participants		Number of Participants		Number of Participants	
		Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		33					
Basketball		32	14	1	1		
Cross Country		45	27	43	26	38	24
Football		154					
Golf		15	8				
Gymnastics		22					
Lacrosse		54	43		1		
Rifle	X	11	2				
Rowing			56				
Soccer		28	27		2		1
Swimming and Diving		45	39				
Tennis		9	16				
Track, Indoor		101	83	96	69	40	25
Track, Outdoor		90	67	90	67	40	24
Volleyball			18				
Water Polo		36					
Wrestling		51					

Sport	Number of Participants			Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others							
Total Participants		726	400	230	166	118	74
Participant Proportion		64.5%	35.5%				
Unduplicated Count of Participants		591	305				

Head Coaching Assignments - Men's Teams

Table 2A

15 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf		1	1					
Gymnastics		1	1					
Lacrosse	1		1					
Rifle	1		1					
Soccer	1		1					
Swimming and Diving	1	1	2					
Tennis		1	1					
Track and Field, X-Country	1	1	2					
Water Polo	1		1					
Wrestling		1	1					
Others								
Coaching Position Totals	9	6	15	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

12 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Golf					1		1	
Lacrosse					1		1	
Rifle	1		1					
Rowing	1		1					
Soccer					1		1	
Swimming and Diving	1	1	2					
Tennis	1		1					
Track and Field, X-Country						2	2	
Volleyball	1		1					
Others								
Coaching Position Totals	5	1	6	0	4	2	6	0

Assistant Coaching Assignments - Men's Teams

Table 3A

44 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1	2	2	1				
Basketball	4	1	5					
Football	13		13					
Golf		2	1	1				
Gymnastics		2	1	1				
Lacrosse	2	1	2	1				
Rifle	1		1					
Soccer	2		2					
Swimming and Diving		2	1	1				
Tennis	1	1	1	1				
Track and Field, X- Country	1	3	2	2				
Water Polo	1	1	1	1				
Wrestling	2	1	3					
Others								
Coaching Position Totals	28	16	35	9	0	0	0	0

Assistant Coaching Assignments - Women's Teams

Table 3B

26 Table 3B - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		3		3	
Golf					1		1	
Lacrosse					2	1	2	1
Rifle	1		1					
Rowing		2	1	1	1	2	1	2
Soccer	2		2					
Swimming and Diving	1		1			1	1	
Tennis					2		1	1
Track and Field, X-Country		3	2	1				
Volleyball		1		1	2		2	
Others								
Coaching Position Totals	5	6	8	3	11	4	11	4

Other Reporting Items

Other Data Categories:

Institutional Expenses: \$137,200,000

Athletically-Related Facilities Annual Debt Service: \$37,575

Institution's Annual Debt Service: \$0

Institution's Education and General Expenses: \$42,000,000

Average Cost of Full Grant-in-Aid - In-State: \$0

Average Cost of Full Grant-in-Aid - Out-of-State: \$0

Average Cost of Attendance - In-State: \$1

Average Cost of Attendance - Out-of-State: \$1

Comments

Comments: The Naval Academy utilizes the services of various entities to fulfill coaching positions for the Athletic Department. These would include full-time active duty military and fleet support officers, whose salaries are not included in the calculations for salaries, but are listed under coaches; count. Also, a number of coaches are employed within the Physical Education department as tenure track government employees with salaries reflecting the annual increases based on the number of years spent working for the government. Therefore, the longer the employment the higher the overall salary, based on teaching and coaching skills. Additionally, the NCAA allows the service academies four additional football assistant coaches and on two additional basketball coaches. Swimming coaching numbers include a diving coach.

Operating Expenses

Note: These values are calculated from data entered earlier in the system.

Table 4 - Operating Expenses \$4,881,534 All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

Sport	Operating Expenses		Per Capita Expenses	
	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball	121,636		3,686	
Basketball	234,078	187,058	7,315	13,361
Football	2,840,294		18,443	
Golf	30,803	20,464	2,054	2,558
Gymnastics	63,331		2,879	
Lacrosse	297,334	109,218	5,506	2,540
Rifle	22,355	4,065	2,032	2,033
Rowing		57,179		1,021
Soccer	79,716	63,147	2,847	2,339
Swimming and Diving	85,628	54,126	1,903	1,388
Tennis	41,580	53,241	4,620	3,328
Track and Field, X-Country	160,235	93,166	679	526
Volleyball		40,718		2,262
Others				
Water Polo	84,009		2,334	
Wrestling	138,153		2,709	
Total Operating Expense	4,199,152	682,382	5,784	1,706
Percent of Total	86.0%	14.0%		

Revenues by Sport

Note: These values are calculated from data entered earlier in the system.

Table 7 -- You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

Revenues Attributable to Specific Teams	Men's Teams Only Table 7 -- Revenues.	Women's Teams Only Table 7 -- Revenues.	Not Allocated by Gender Table 7 -- Revenues.	Total Table 7 -- Revenues.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Lacrosse				0
Rifle				0
Rowing				0
Soccer				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Wrestling				0
Others				0
Total Revenue excluding football and basketball	0	0	0	0
Total Revenue	0	0	0	0
Revenue Not Related to Specific Teams				0
Grand Total Revenue	0	0	0	0

Expenses by Sport

Note: These values are calculated from data entered earlier in the system.

Table 8 -- \$0 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

Expenses Attributable to Specific Teams	Men's Teams Only Table 8 -- Expenses.	Women's Teams Only Table 8 -- Expenses.	Not Allocated by Gender Table 8 -- Expenses.	Total Table 8 -- Expenses.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Lacrosse				0
Rifle				0
Rowing				0
Soccer				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Wrestling				0
Others				0
Total Expenses excluding football and basketball	0	0	0	0
Total Expenses	0	0	0	0
Expenses Not Related to Specific Teams				0
Grand Total Expenses	0	0	0	0

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. **It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.**

Men's Teams	\$0
Women's Teams	\$0
Total Amount	\$0

Recruiting Expenditures Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$680,440
Women's Teams	\$209,139
Total Amount	\$889,579

Head Coaches Salaries Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$(b) (4)	11.85	\$(b) (4)	15
Women's Teams	\$(b) (4)	10.01	\$(b) (4)	12

Assistant Coaches Salaries Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$(b) (4)	28.5	\$(b) (4)	44
Women's Teams	\$(b) (4)	14	\$(b) (4)	26

Statement of Revenues and Expenses
For the year ended June 30, 2014 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales.	\$4,882,406	\$86,929	\$50,971	\$139,000	\$362,500	\$5,521,806
2	Student Fees	\$0	\$0	\$0	\$0	\$635,208	\$635,208
3	Guarantees.	\$5,700,000	\$80,000	\$15,000	\$5,500	\$0	\$5,800,500
4	Contributions.	\$963,461	\$37,000	\$79,590	\$691,336	\$6,063,104	\$7,834,491
5	Compensation and Benefits Provided by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
6	Direct State or Other Government Support.	\$0	\$0	\$0	\$0	\$0	\$0
7	Direct Institutional Support.	\$0	\$15,784	\$5,204	\$140,159	\$1,958,617	\$2,119,764
8	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$0	\$0
9	NCAA/Conference Distributions including all tournament revenues.	\$20,000	\$0	\$7,921	\$69,094	\$449,571	\$546,586
10	Broadcast, Television, Radio, and Internet Rights.	\$2,300,000	\$0	\$0	\$0	\$0	\$2,300,000
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$562,939	\$5,380	\$3,440	\$12,829	\$1,050,500	\$1,635,088
12	Royalties, Licensing, Advertisements and Sponsorships.	\$4,824,396	\$558,346	\$0	\$279,173	\$2,398,451	\$8,060,366
13	Sports Camp Revenues.	\$75,880	\$70,140	\$68,629	\$3,313,262	\$301,871	\$3,829,782
14	Endowment and Investment Income.	\$0	\$0	\$0	\$0	\$0	\$0
15	Other Operating Revenue.	\$25,479	\$1,930	\$7,485	\$56,240	\$1,038,373	\$1,129,507
16	Total Operating Revenue.	\$19,354,561	\$855,509	\$238,240	\$4,706,593	\$14,258,195	\$39,413,098
<i>Expenses</i>							
17	Athletic Student Aid.	\$0	\$0	\$0	\$0	\$0	\$0
18	Guarantees.	\$790,000	\$2,000	\$1,271	\$6,732	\$0	\$800,003
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	(b) (4)					

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	(b) (4)					
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
23	Severance Payments.	\$0	\$10,308	\$0	\$0	\$0	\$10,308
24	Recruiting.	\$413,194	\$103,560	\$80,539	\$292,286	\$15,254	\$904,833
25	Team Travel	\$1,918,960	\$112,019	\$71,312	\$714,619	\$357,965	\$3,174,875
26	Equipment, Uniforms and Supplies.	\$358,953	\$40,451	\$37,204	\$514,621	\$200,283	\$1,151,512
27	Game Expenses.	\$562,381	\$81,608	\$78,542	\$390,864	\$69,343	\$1,182,738
28	Fund Raising, Marketing and Promotion.	\$1,373,191	\$161,552	\$0	\$80,776	\$0	\$1,615,519
29	Sports Camp Expenses.	\$27,943	\$28,469	\$37,669	\$1,563,630	\$140,484	\$1,798,195
30	Direct Facilities, Maintenance, and Rental.	\$74,038	\$9,327	\$24,707	\$19,342	\$3,473,456	\$3,600,870
31	Spirit Groups	\$0	\$0	\$0	\$0	\$0	\$0
32	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$0	\$0
33	Medical Expenses and Medical Insurance	\$0	\$0	\$0	\$0	\$0	\$0
34	Memberships and Dues.	\$1,200	\$375	\$640	\$18,035	\$68,959	\$89,209
35	Other Operating Expenses.	\$339,864	\$50,301	\$35,872	\$421,030	\$3,102,474	\$3,949,541
36	Total Operating Expenses.	\$12,565,521	\$1,790,175	\$1,070,080	\$9,787,212	\$15,153,802	\$40,366,790
37	Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
38	Total Expenses	\$12,565,521	\$1,790,175	\$1,070,080	\$9,787,212	\$15,153,802	\$40,366,790
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$6,789,040	-\$934,666	-\$831,840	-\$5,080,619	-\$895,607	-\$953,692